

AVOIDING THE QUIT & STAY PHENOMENON

*Engage & Retain
Your Best Employees*

SHARI HARLEY, MA, CSP

Walk by your employees' desks and see them surfing the internet? The bad news: They're not researching how to improve the company's results. They're playing fantasy football or shopping for shoes. The good news: You can incent performance and raise morale. And you don't have to spend any money.

When turnover is low, employees still quit -- they just don't leave the building. Quit and stay is the phenomenon of employees becoming disengaged and less productive while waiting for other roles to become available. Quit and stay is an unfortunate but avoidable phenomena.

- + Do you know which of your employees are engaged and committed to your organization?
- + Do you have a plan for those who are not?

OUTCOMES TO EXPECT:

- + Bring the fun and camaraderie back to work. Make work a place people want to be.
- + Recognize performance without spending money.
- + Find out why your employees stay with your organization and what would make them leave.
- + Develop a loyal and committed workforce.
- + Get the best from employees.

"I CAN HONESTLY SAY THAT YOUR SEMINAR WAS THE ONE THAT I WALKED OUT OF AND FELT TRULY CHANGED MY LIFE."



**MAYA CLEVELAND,
MANAGER, SALES COORDINATION**

WHO SHOULD ATTEND?

Leaders, managers, supervisors and HR professionals.

PRESENTATION STYLE

The program is interactive, fun and packed with immediately applicable tips and techniques.

PROGRAM LENGTH

45-minutes to a half day, depending on program content.

PROGRAM MATERIALS



*How to Say Anything
to Anyone Book*



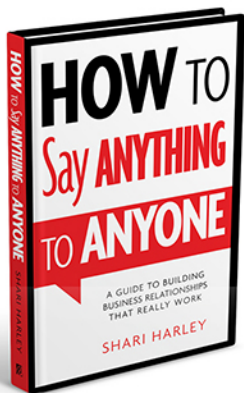
*Candor Questions
to Manage People*



SHARI HARLEY

SPEAKER | TRAINER | AUTHOR

FEATURED BY:



Shari Harley is the founder and President of Candid Culture, an international training and consulting firm that is bringing candor back to the workplace, making it easier to tell the truth at work. Managers tell employees the truth about their performance. Employees ask for what they need. Prospects tell you why they did or didn't hire you. Customers tell you how things are really going, giving you the chance to retain their business.

Shari is known globally as an engaging, funny, content-rich business speaker and author. She is the author of the book *How to Say Anything to Anyone: A Guide to Building Business Relationships that Really Work*, holds an MA in Communication and taught leadership at the University of Denver. Before launching Candid Culture, Shari led leadership development training for OppenheimerFunds, conducted customer service training for American Century Investments, and facilitated and sold programs for Dale Carnegie Training.

Shari's practical approach has led her to speak and train throughout the U.S. and in Singapore, Thailand, Malaysia, India, Dubai, and Australia. Some of Shari's clients include: Pepsi Co., Noodles & Company, DirecTV, Sodexo, IBM, the Environmental Protection Agency, the National Institutes of Health, SHRM and ASAE.

From making meetings work and delegating better, to managing your career and saying anything to anyone, Shari's techniques are sure to delight and inform in a real, direct, and very funny way. Participants will be laughing while they're learning and will walk away with tools and techniques to transform any relationship.



"Best speaker at the conference, no contest. Hands down . . . Shari Harley. If every business enterprise in America had a Shari Harley on staff, doublespeak and baloney would wither and die in short order."



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