



We have all been passed over for projects and jobs and not known why. Use the Candor Questions® to find out what the people you work with are expecting from you and how they view your performance. Companion to the book *How to Say Anything to Anyone*, the questions will give you the information and power you need to manage your professional reputation, relationships, and career.

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[ASK THE PEOPLE YOU WORK WITH]

What's the best way to reach you outside of regular business hours?
What time is too early and too late?



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[ASK YOUR DIRECT SUPERVISOR]

What mistakes have I made that I need to recover from?



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[ASK YOUR DIRECT SUPERVISOR]

Where else in the organization could I be an asset?



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[ASK YOUR DIRECT SUPERVISOR]

Who impacts my reputation and the opportunities I have?



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[ASK YOUR DIRECT SUPERVISOR]

What's most important that I get done in the next ninety days, six months, and year?



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