



Information is power, but only if it's shared. What leaders don't know hurts them the most. Employees don't collaborate or buy in to new initiatives, or even quit, and leaders are left guessing. Companion to the book *How to Say Anything to Anyone*, use the Candor Questions® to create a candid culture in which employees feel comfortable saying what they think, versus what they think leaders want to hear.

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What's a product or service we should offer?



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What are three things we can do to increase profitability?  
What are three things we can do to cut costs?



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What are employees talking about in the break rooms, hallways, and at happy hour?



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What meetings are effective and add value?  
What meetings are ineffective and need to change or be eliminated?



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What would improve your performance?



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