



We have all been passed over for projects and jobs and not known why. Use the Candor Questions® to find out what the people you work with are expecting from you and how they view your performance. Companion to the book *How to Say Anything to Anyone*, the questions will give you the information and power you need to manage your professional reputation, relationships, and career.

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**[ASK THE PEOPLE YOU WORK WITH]**

What's the best way to reach you outside of regular business hours?  
What time is too early and too late?

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**[ASK YOUR DIRECT SUPERVISOR]**

What mistakes have I made that I need to recover from?

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Where else in the organization could I be an asset?

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Who impacts my reputation and the opportunities I have?

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**[ASK YOUR DIRECT SUPERVISOR]**

What's most important that I get done in the next ninety days, six months, and year?

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